Transaction Report 2016/2017







22 Unit Multi-Family Building

East 14th Ave Vancouver, BC

\$7,900,000.00



Currently improved as a 3 tenant, single story retail building

3951-3995Moncton Street Richmond, BC

\$3,000,000.00







Currently improved as a 3 tenant, two story office/retail building

3911 Moncton Street Richmond, BC

\$2,000,000.00



Currently improved as a 4 tenant, single story retail building

3800

Moncton Street Richmond, BC

\$3,300,000.00







Currently improved as a 7 tenant, single story retail building

4402Main Street
Vancouver, BC

\$6,980,000.00



Currently improved as a 2 story office/retail building

2501 Spruce St. **1110** W. Broadway Vancouver, BC

\$19,000,000.00







Currently improved as a single tenant retail building

2966 West 4th Ave. Vancouver, BC

\$8,800,000.00



Currently improved as a 2 story office/retail building

6031-6035

Fraser Street Vancouver, BC

\$4,400,000.00

21 Unit Multi Family Building

11682

224th Street Maple Ridge, BC

\$2,220,000.00







8427-8455Cambie Street Vancouver, BC

\$23,795,000.00

This 15 townhome stratified property falls within the Marpole Official Community Plan allowing the site to be redeveloped up to 12 stories including podium level at grade with an outright Floor Space Ratio (FSR) of up to 3.0. This superb location offers immediate access to the Marine Gateway which houses various AAA Tenants and provides immediate access to the Canada Transit Line.





Currently improved as a 2 story mixed use building

8405-8565Granville Street Vancouver, BC

\$19,750,000.00

The Marpole Official Community Plan allows this site to be redeveloped up to 12 stories including podium level at grade with an outright Floor Space Ratio (FSR) of up to 3.0. Located next to Westbanks past project, Granville and West 70th, the subject site boasts almost 200 feet of frontage along Granville Street.



1209Jervis Street Vancouver, BC

Undisclosed

Currently improved with a 3 story walk up multi-family building designated as Heritage B within the City of Vancouver's heritage registry, the site alone falls within the Westend Official Community Plan allowing a mixed-use development up to 7 FSR with height considerations of up to 190 feet.





Sales Volume In 2016/2017

\$125M

Majority Transaction Types

Redevelopment Sites

Expected Sales Volume In 2017/2018





Low yields, high land values, shortage of supply but no shortage in demand...

What can we say, 2016/2017 was a massive year for us. The majority of our sales transactions were completed in the Metro Vancouver Area due to the types of Buyers, Investors and Developers we have been so fortunate to work with. Almost 100% of our transactions were unlisted, un-marketed and privately done in order to help our clients achieve their goal of acquiring properties without competition.

Not only have we achieved success on their ver, our existing clients remain to be bullish, behalf, we have also achieved success for property owners they have purchased from as top-dollar and record pricing was the theme of the year.

Moving forward, there doesn't seem to be a slow down in growth in our day to day activity. As we have welcomed new clients with their contact one of us immediately. goal of acquiring property in Metro Vancou-

regardless of our political landscape or media coverage that has stated the otherwise, in their continued pursuit of finding another piece of Metro Vancouver.

If you are an Investor or Developer and looking for that off-market opportunity, please

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