



GAMMON

INTERNATIONAL

COMPANY HISTORY

GAMMON INTERNATIONAL REAL ESTATE CORPORATION was founded in 1984 with a clear vision that focuses on providing a higher level of personalized service with each and every property transaction. Over the course of two and a half decades and counting, Gammon International has established itself as precisely that, a leader in real estate with unparalleled services within the industry.



At Gammon International, our aim is to deliver intelligent and innovative solutions to today's market challenges. Property Owners, Investors, Developers and Corporations look to us for added value to their real estate assets and maximizing return on investment.

We work with both businesses and individuals, offering a broad spectrum of professional real estate services in the following areas:

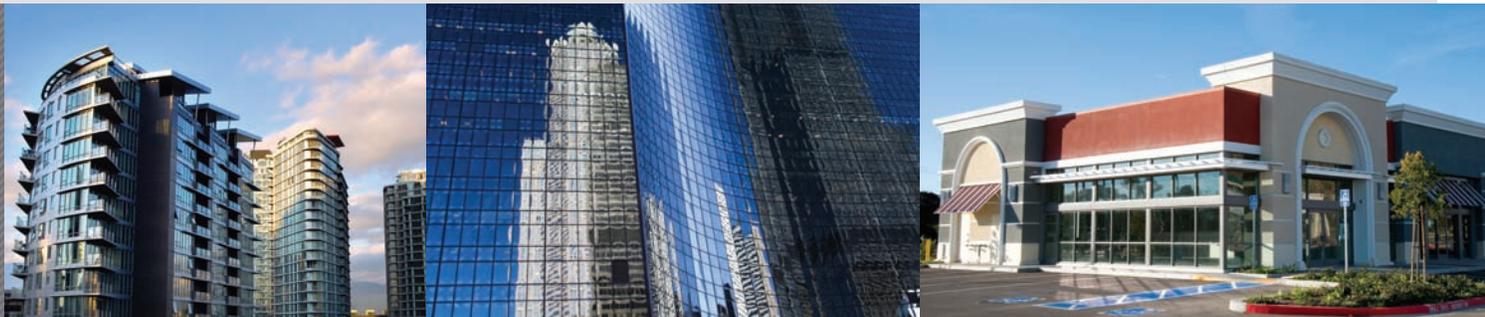
- Commercial, Industrial and Residential Real Estate Sales
- Commercial, Industrial and Residential Property Management
- Mixed Use Residential and Commercial Strata Management
- Commercial Leasing and Residential Rentals
- Portfolio Management
- Investment Advice

With a commitment in providing one-on-one service and up-to-date market knowledge to maximize return on investment; Gammon International is the one to trust with your local real estate needs.

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PROPERTY MANAGEMENT

HAVING A STRONG BACKGROUND IN ASSET MANAGEMENT has enabled our team to fully comprehend all of the complexities involved in managing all types of Real Estate Investments.



Whether our client prefers to maintain a high-level of involvement with the property or as a care-free investment, we offer a comprehensive list of management services that can be tailored to fit your individual needs. At Gammon International, our primary aim is to maximize the value of our clients' asset. These services include Commercial, Industrial, Residential Rentals & Apartment properties as well as Strata Management.

We have served property owners across Canada and the United States for over a quarter of a century. This experience is illustrated through an extensive management portfolio, which includes:

- Office Buildings
- Commercial Retail Units
- Strip Retail Centres
- Industrial Properties
- Strata Buildings
- Medical Facilities
- Mixed-Use Properties
- Single Unit Residences
- Apartment Buildings

We are able to act not only as your property manager, but also as market analysts, advertising executives, salespersons, leasing agents, accountants, and diplomats giving you an incomparable list of resources at your fingertips.

SERVICE FEATURES

- Comprehensive financial management services to ensure maximum return on investment
- Maintain multi-lingual staff with the ability to communicate with clients and tenants in a city of diverse ethnicities
- Provide 24 hour emergency response services
- Assist in insurance and liability evaluation, arrears collection and appeals in property taxes
- Budgetary preparations to ensure cost efficiency in building maintenance, and operations

COMMERCIAL SALES & LEASING



COMMERCIAL SALES

At Gammon International, our highly trained team of Sales Professionals utilizes many years of experience in Commercial Real Estate. They provide skilled professional assistance in various aspects of the acquisition and disposition of investment properties in all areas of the industry including apartment, commercial, and industrial property.

We understand the importance of careful planning and analysis in achieving our clients' investment needs. Upon identifying those needs, a comprehensive strategy is developed in order to attain maximum value on any real estate investment. Acting on behalf of purchasers and sellers we represent developers, investors, and corporations and assist in transactions involving traditional equity investments, as well as structuring transactions such as seller financing, sale/leasebacks, and like-kind exchanges.

At Gammon International, we are proud to be able to serve a full spectrum of real estate investments including strip malls, office and industrial buildings, development sites, land assembly, retail properties and medical buildings.

LEASING

Our leasing team works with property owners as well as businesses looking for space to lease. We provide them with strategies that will minimize their risk and maximize their return on investment.

Today's market and economic landscape brings about a variety of complex issues that affect both landlords and tenants. Be it bankruptcies, lease restructuring, co-tenancy issues or creating the right tenant mix, Gammon International is well equipped with the necessary skills and information to handle any potential issues that may arise during lease negotiations.

SERVICE FEATURES

- Comprehensive market valuation to determine sale price and/or lease rate
- A unique and thorough analysis of the subject property
- An all-encompassing marketing and on-going evaluation program necessary to provide the best exposure for the property
- A cooperative and aggressive negotiating process for a successful sale or lease
- A knowledgeable team of Agents who understand market fundamentals and the conditions in the economy that affect them

RESIDENTIAL SALES

OVER THE COURSE OF SOME TWENTY PLUS YEARS, GAMMON INTERNATIONAL has become synonymous with Real Estate in British Columbia, edging out the competition with extensive market knowledge and a personalized approach to service.



Such advantages have helped us build a strong following of both buyers and sellers who depend on our expertise for a successful and stress-free transaction of their home.

Our team of Licensed Agents value continuing education as a means to provide up-to-date and in-depth analysis of the market and key economic trends that affect it. In addition to providing a thorough analysis regarding the condition of the subject property, our Agents utilize the best valuation approach to determine the current market value of your home or the one you are purchasing. With Gammon International, you can rely on outstanding negotiation skills, attentiveness before, during and after the due diligence period, and post completion follow-up to ensure client satisfaction with all aspects of the transaction.

Regardless of the type of property, be it single-family home, townhome or condominium, our Agents at Gammon International will strive to provide long-term value and satisfaction for our valued clients.

SERVICE FEATURES

- A comprehensive Comparative Market Analysis (CMA) of the subject property in determining market value
- Conducting open houses and showings catered to the specified property
- Providing Agency Representation when assisting in the sale or purchase of properties
- Cooperating with Agents, negotiating and drafting up offers on the clients behalf
- Ensuring attentive and necessary steps are taken during the due diligence period



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